



# ADROIT & CO

(Formerly known as PDMAG & CO.)  
Chartered Accountants & Financial Consultants

## FIRM'S PROFILE

As on 1<sup>st</sup> September 2021

**A-1/105, 2<sup>nd</sup> Floor, Safdarjung Enclave,  
New Delhi – 110 029.**

**Tele: +91 (11) 2619 3930, 2617 2161**

**M: 98-111-13130, 98-107-37228**

Email: [delhi@adroitandco.in](mailto:delhi@adroitandco.in),  
[rajdua@adroitandco.in](mailto:rajdua@adroitandco.in)

**Offices at:** Delhi, Chandigarh, Ghaziabad, Noida,  
Faridabad, Gurugram & Dehradun

# STRENGTHS

## INFRASTRUCTURE



Associated with Real Estate (Commercial & Residential), Infrastructure Sectors like Metro Rail, Road & Highways, Railway Station Development, ISBT, Mixed Use, Urban Infrastructure, Coal & Mining, Tourism and Amusement & Water Park etc.



Associated to Power Sector Central/State PSUs, State Electricity Boards and Unbundling of Utilities etc. (for Generation Transmission & Distribution including Regulatory Authorities) since 1986. Also as Statutory, Internal & Stock Auditors, Unbundling of Electricity Boards, Tariff Fixations, Manpower Training, Regulatory Audit Assignments for Electricity Regulatory Commissions, National / State level Tariff based Competitive Bidding for Transmission & UMPP Projects for Gol and so on.

## POWER



**Established on 1<sup>st</sup> September 1986**  
with 3 Partners and  
now a proud family of 11 Partners  
at 7 Offices.

Cumulative Partners'  
Experience >250 years



**Offices at:** Delhi, Chandigarh,  
Ghaziabad, Noida, Faridabad,  
Gurugram & Dehradun and  
Network across the Country

## CLIENTELE & AREA OF SPECIALISATION



- Assignments done for Government of India, States & ULBs, Major Central & State PSUs, Banks & Insurance Companies across India
- Private & Multinational Companies apart from Cooperatives, NGOs, Firms and Individuals
- World Bank & other International Funding agencies assisted projects
- Associated with Clients for Valuations, DPR Preparations, Bid Process Management, Funding & Financing etc.
- Turnkey Project Management, Project Implementation & Monitoring, Strategic Business Planning etc.
- Associated with Clients for Policies formation, Planning & Budgeting etc. apart from Audit & Assurance, Direct & Indirect Tax Planning and Risk Assessments & Mitigation etc.
- Strategic Business Partnerships, Due - Diligence, Forming Joint Venture, Mergers, Demergers and Acquisitions etc.

# MANAGING PARTNER

## RAJ KUMAR DUA

### Managing Partner

Founder Partner in practice,  
since qualification in 1986  
Membership No.: 085275

B. Com, FCA,  
DISA from ICAI, Certificate Course in IFRS,  
Resident executive program of IIM-Ahmedabad in  
“Getting Infrastructure and PPP Right”.

### **A D R O I T & CO, Chartered Accountants (Formerly known as PDMAG & CO.)**

**ICAI Registration No. 06547N**

A-1/105, 2nd Floor, Safdarjung Enclave,  
New Delhi – 110029.  
(M) +91 98-111-13130  
Email: rkdonline@gmail.com,  
rajdua@adroitandco.in

### Range of services

- **PPP – Transaction Advisory**
- Valuation and Project Modelling
- **Due diligence, Mergers & Acquisitions**
- Loan Syndication
- **DPR & Techno Commercial Feasibility Reports**
- Banking & Insurance Advisory
- **Audit & Assurance**
- Direct & Indirect Tax Advisory
- **IT and IT Enabled Services**
- Corporate Law Matters
- **Turnkey Project Consultancy**
- International Donor Agency Sponsored Projects

# OUR TEAM & RANGE OF SERVICES

**RAJ KUMAR DUA**  
085275 since 1986

**RATISH CHANDRA PANDEY**  
082398 since 1982

**SANJIV NARAIN MATHUR**  
085315 since 1986

**RAM PRASAD DAS**  
093612 since 1996

**TARUN KUMAR AGARWAL**  
093945 since 1996

**DEEPAK GUPTA**  
078082 since 1998

**SHRUTI GUPTA**  
096653 since 1998

**AMIT KUMAR AGARWAL**  
400080 since 2001

**PAYAL KHANNA**  
501944 since 2003

**TARSEM SINGH DEOL**  
524603 since 2012

**MOHIT GUPTA**  
543582 since 2017

## Range of services and Empanelment's

- **Empanelled with**  
Comptroller & Auditor General of India, New Delhi since 1989  
Reserve Bank of India, Mumbai since 1989
- **Bid Process Management**
- **System Studies, Software Development and Implementation**
- **Turnkey Projects Consultancy & Management**
- **Banking and Loan Syndications**
- **Statutory, Internal & Special Audits**
- **Worked closely with Central and State Governments / PSUs under PPP arrangements in Power, Road and Highway, Metro Rail, Real Estate, Tourism and infrastructure sector etc.**
- **Apart from providing core services like Auditing, Direct & Indirect Taxation, Company Law matters etc., we provide a complete range of business solutions in a specialized manner.**
- **With an aim to provide world class quality services to our clients, we partner with subject matter experts, wherever required, around areas like systems analysis, programming and architecture, chartered engineering and valuation, infrastructure projects, insurance consultancy, marketing surveys, project co-ordination, architectural and real estate, investment in shares and securities, etc.**

**Staff - Financial, Legal, IT & Technical**  
22-26 (full time/part time)

## Associate Firms and Technical Consultants associated with the Firms are:

#	ASSOCIATES & CONSULTANTS	AREA OF EXPERTISE
1	Real Estate consulting	Commercial, Residential and Re-Development Consulting
2	Indirect taxation	GST & Import / Export Consulting
3	Road & Highway and Expressway	Road & Highways Consulting
4	Computer hardware & software solutions	IT Consultants
5	Power Sector Consulting	Power Sector Technical Experts
6	Architects & Engineers	Architectural & Civil Works
7	Cost accountants & company secretaries	Costing & Company Law Matters
8	Advocates – Corporate law, Civil & NCLT	Takeover, Merger & De-mergers
9	Tourism & hospitality	Hotel, Restaurant & MICE Consulting
10	Loan syndication & financial restructuring	Funding & Financing of Projects

# LOCATIONS & PARTNERS' INCHARGE



## **Chandigarh**

Mrs. Payal Khanna, FCA, DISA  
5610, Sector – 38 West,  
Chandigarh – 160 014,  
(M): +91 9463431120, +91 7973357467  
Email: chandigarh@adroitandco.in

## **Dehradun**

Mr. Tarun Kumar Agarwal, FCA  
House No. 14/10, Gurdwara Lane,  
Mohit Vihar, GMS Road,  
Dehradun, Uttarakhand – 248171  
(M): +91 9012192999  
Email: dehradun@adroitandco.in

## **Ghaziabad**

## **New Delhi**

Mr. Raj Kumar Dua, FCA  
Managing Partner  
A-1/105, 2nd Floor, Safdarjung Enclave,  
New Delhi – 110029.  
(M): +91 9811113130  
Email: rkdonline@gmail.com,  
Email: rajdua@adroitandco.in

## **Ghaziabad**

Mr. Deepak Gupta, FCA & LLB  
308, Ansal's Shivam Corporate Suites,  
RDC Raj Nagar,  
Ghaziabad, U.P. - 201001  
(M): +91 9811142087  
Email: deepakgupta@adroitandco.in

## **Noida**

Mr. Amit Agarwal, FCA, ACWA & LLB  
753, 7<sup>th</sup> Floor, Tower-B, Ithum Building,  
Plot No. A-40, Sector-62,  
Noida, U.P.- 201301  
(M): +91 9810179743  
Email: amitagarwal@adroitandco.in

## **Gurugram**

Mr. Mohit Gupta, ACA  
House No. 189, Sector-14  
Gurugram, Haryana - 122002  
(M): +91 8168384243  
Email: mohitgupta@adroitandco.in

## **Faridabad**

Mr. Tarsem Singh Deol, FCA  
B-90, 2nd Floor, Green Field Colony,  
Faridabad, Haryana - 121010  
(M): 09716809273  
Email: tarsemdeol@adroitandco.in



# SOME CORE AREAS OF CONSULTING

**We have provided Consulting in the following Core Areas** - Providing project management leadership for strategy initiatives which includes the study & analysis, development and presentation of project plans, reviewing and coordinating activities of the project team, managing and facilitating project meetings and work sessions, financial and operational analysis, ensuring maintenance of appropriate project documentation and project reporting including project marketing etc.;

## A. Real Estate & Infrastructure Sector Assignments:

- a. Retained by RITES as Consultants to **assess Non-Fare Box Revenue including Transit Oriented Development (TOD) for Metro Rail projects** in Chennai, Kanpur, Agra and Gurgaon MRTS.
- b. 8 Railway Stations Redevelopment project** for RITES which involves valuation & development potential;
- c. Retained by Raipur Development Authority and municipal corporations of Raipur, Korba, and Rajnandgaon for Real Estate project strategic planning, project development & implementation through **Bid Process Management** till the final selection of the Developer **under PPP/PSP** including legal, financial and technical consulting;
- d. Retained by Rail Land Development Authority (RLDA) for **Railway's commercial land development under PPP/PSP model** including **valuation and marketing** to realise the true potential;
- e. Handled the **India's first most Luxurious River Cruise Liner** project in Public/Private Sector Participation (PSP) between a State Tourism Organization and our private client.
- f. Preparation of **policy and procedures document for allotment of Institutional land** for Naya Raipur Development Authority, Urban Local Body in Chhattisgarh;

- g. Also retained by pioneer Amusement & Entertainment Company for their project preparation and presentations to one of the prominent Western State of the Country for land identification and allotment for setting up the project under Swiss Challenge method;

## B. Power Sector Assignments (Generation, Transmission, Distribution & Regulatory):

- a. Involved in International level Bid Process Management through PFC Consulting Ltd. - Financial evaluation process for Ultra Mega Power Projects for Generation (UMPP), Transmission and Distribution Projects under PPP model;
- b. Power Business restructuring of Meghalaya State Electricity Board involving Unbundling of the Electricity Board into Generation, Transmission and Distribution, Corporatization, Transfer Scheme, and Financial Restructuring under Power Sector reforms of Government of India under Electricity Act 2003;
- c. Study and Investigation of Employees Expenses incurred by Licensees or Generating Companies including development of suitable information retrieval software for Madhya Pradesh State Electricity Regulatory Commission;
- d. Formation of two Special Purpose Vehicle (SPV) Companies for Punjab State Electricity Board for Generation of Thermal Power on PPP/PSP model;
- e. Experience in Statutory, Internal and Inventory Audits of Central & State Power Companies for Generation (Fossil fuel & Hydro projects), Transmission & Distribution like NTPC, SJVNL, PGCIL, UHBVNL, HVNL, DERC, MPSERC etc.
- f. DERC Regulatory Audit for True-up of ARR filed by TATA Power for FY 2016-17 till 2018-19 and Subsidy Audit for the FY 2017-18



# SOME CORE AREAS OF CONSULTING

## C. Road, Highways & Expressway Assignments:

- a. Involved in National level Bid Process Management as Financial Consultants - Financial and Legal evaluation process for Road Sector Projects for NHAI, NHIDCL and Ministry of Road Transport & Highways (MORTH) under PPP model;
- b. Experience in Road, Highways & Expressway Projects under **BOT, Hybrid Annuity, Tolling, Item Rate and EPC mode** of PPP;
- c. Undertaken Financial Modelling, drafting of RFQ, RFP, Concession Agreement, Contract Agreement with Schedules and evaluation thereof along with presentation to the Authorities including PPPAC Clearance and also assisting in pre-bid meetings and reply to queries till the project Agreement signing and financial close etc.;

## D. IT Sector Assignments:

- a. System Study & Analysis, Design and Development;
- b. Specialized in implementing, restructuring and re-engineering programs;
- c. Organizational Manuals on Accounting, Auditing, Costing & Training thereof;
- d. Analysis, review & implementation of self-developed Cost Accounting System & its integration with Financial Accounting System for a large Pan India Warehousing & Container Transportation Organization having more than 400 offices across India governed through 17 Regional Offices and 1 Head Office;

## E. Other Advisory Services:

- a. World Bank aided project of NDMA for Seismic Disaster Management in nine States/UTs of India for Procurement & Financial Management System development and implementation;
- b. International Donor Agencies sponsored projects' audits and Utilization Certificates after reviewing procurement and financial compliances;
- c. Conversion of accounts from single to double entry accounting system along with review of opening Balance Sheet, computerization, implementation & training;
- d. Banking & Insurance Advisory services to various private & public sector clients;
- e. Auditing & Assurance practices for various Public, Private & Multi-National Sector entities including Co-operative Societies, World Bank & Indian Banking & Insurance Companies, NGOs etc.;
- f. Financial Restructuring & Management, Due Diligence & Techno-Economic Feasibility Reports;
- g. Evaluation of business proposals & strategy planning, design & implementation;
- h. Project Feasibility Studies including DPR Preparations for Loan Syndication & Financial Close;
- i. Corporate advisory & management consultancy including accounting, auditing, performance reviews & commercial law advisory etc.



# SOME CORE AREAS OF CONSULTING

## F. Achievement of various Turnkey Project Management & Implementation in various fields:

- a. Handling the first Luxury River Cruise Liner project in Public/Private Sector Participation (PSP) with a state tourism organization during 2005-2012 from conceptualization till inauguration of project by Minister of Tourism Gol & CM, State of Assam.
- b. Retained by one Amusement & Entertainment Company for their project preparation & presentations to one of the prominent Western States of the Country for land identification and allotment for setting up the project during 2010-11 under Swiss Challenge Method;
- c. Due diligence and setting up of Non-Banking Financial Company (NBFC) during 1997-98;
- d. Obtaining membership of National Stock Exchange (NSE), Over the Counter Exchange of India (OTCEI) etc. for one of our clients by setting up required infrastructure including manpower recruitment, computer-based exam & interview and computerization of the process & research during 1995-96;
- e. Assisting an Audio and Acoustics business Overseas Corporate Body (OCB) establishing in India during 1995-96;
- f. Setting up of an eating joint on franchise concept, first of its kind in the World, right from the concept planning to locating the outlet and handling till inauguration of the outlet including interiors, computerization, recruitment and training etc. during 1994-95.;
- g. Setting up Share Sub-broker ship and its business development during 1991-92;

## G. Sectors covered since formation of the Firm are as under:

- a. **Real Estate & Infrastructure Industries** – Roads, Highways & Expressways, Dams & Bridges, Rail & Railway Stations, Aviation & Shipping, Metro Rail, Inter-State Bus Terminal including Transit Oriented Development (TOD), Real Estate (Commercial, Residential & Mixed-use), Construction, Coal & Mining, Steel, Aluminium & Cement etc.
- b. **Power** – Generation, Transmission & Distribution, Power Sector Reforms and Power Generation (UMPP), Transmission and Distribution Projects under PPP model;
- c. **Automobile & Transport Sector** – Automobile Industry, Private Airlines, Metro Rail & Road Transport, Inland Water Transport etc.;
- d. **Entertainment** - Tourism & Hospitality including Hotels & Restaurants; Amusement & Entertainment including Audio & Cinema Equipment and Telecommunications
- e. **Financial services** - Insurance & Banking Sector including Leasing & Finance, Share Broking etc.;
- f. **Industrial products** - Manufacturing & Service Industries including Automobiles & Heavy Industries etc.;
- g. **Agriculture** – Agriculture & forestry, Warehousing & Cold Storage, Food Grain, Sugar, Chemical & Fertilizer etc.;
- h. **Healthcare and education** - Health & Health Care, Education and NGOs etc.;





# OUR RANGE OF SERVICES

**Audit Assurance & Compliance, Corporate Advisory, IT Solutions, Business Process Outsourcing, Direct & Indirect Taxation, Project Management & Implementation etc. are as under:**

## **A. Audit Compliance, Risk Assurance & Process Cost Reviews**

### **I. Audit Assurance & Compliance**

- a. Statutory Audits
- b. Forensic Audits
- c. Internal Audits
- d. Concurrent Audit
- e. Special Audits like Revenue, Compliance and Management Audits
- f. Tax and GST Audits
- g. Franchisee Audit, C & F, Depot Audit
- h. Fixed Assets & Stock / Inventory Verification, Salary & Wages Audit
- i. Certification Audits for Govt./Foreign Funding Agencies Sponsored Schemes

## **B. Corporate Advisory & Management Consultancy**

### **I. Corporate Advisory**

- a. Systems study & Analysis for Management Consultancy
- b. DPR Preparations and Financing / Loan Syndication (Fund & Non-Fund Based),
- c. Foreign Investments & tie-ups,
- d. Financial Advisory & Restructuring
- e. Project Start-ups, & Corporate Consultancy,
- f. Merger, De-merger & Acquisition,
- g. Liquidation & Restructuring and Industrial, Economic & Cyber laws

### **II. Process Cost reviews, MIS and Variance analyses**

- a. Business Process improvement / re-engineering (Study, design & review)
- b. Cost Control & reduction analysis (System study, design & implementation)
- c. Accounting and Administrative system (Design & Implementation)
- d. Management Information System (MIS Design & Implementation)
- e. Budgeting, Costing and Variance Analysis (System study, design, implementation & review)

### **III. Risk Assessment & Management Assurance**

- a. Internal / Proprietary Audit
- b. Risk Assessment & Management Assurance
- c. Due Diligence Audit
- d. Revenue System & Leakage Audit
- e. Special Investigative Audit

### **IV. Management Consultancy in Other Areas**

- a. System's Study & Designing Accounting & Costing Manuals
- b. Industrial, Economic & Cyber laws
- c. Infrastructure Projects including Power Generation, Transmission & Distribution Projects
- d. Setting Up Wholly Owned Subsidiary of OCB's
- e. Seminar and Workshop for Manpower Training & Development
- f. Labour Law Consultancy
- g. Vetting & redrafting of Legal Agreements for Client's interests including BGs, LCs, Escrow and Contract Agreements etc.
- h. Bid Process Management (from conceptualization till transfer of SPV/Fin. Close)



# OUR RANGE OF SERVICES

**Audit Assurance & Compliance, Corporate Advisory, IT Solutions, Business Process Outsourcing, Direct & Indirect Taxation, Project Management & Implementation etc. are as under:**

## C. Information Technology Solutions

We have undertaken many projects for Software & Hardware Solutions for various Organizations.

**Our broad areas of specialization have been:**

- a. Information System Auditing
- b. System's Study & Analysis
- c. Hardware & Software Solution (Including Networking)
- d. Software Solutions
- e. Data Entry & Processing Management
- f. Manpower Training & Software Implementation
- g. Information Risk Review
- h. Functional Acceptance Testing
- i. Business Continuity & Disaster Recovery Planning
- j. Information Systems Security Review
  - Operating Systems Security
  - Database Systems Security
  - Application System Security
  - Network Security
  - Encryption Techniques
  - Firewall Implementation and Review

## D. Business Process Outsourcing Support Services

- a. Entire Back Office Operations including
  - Accounting
  - Billing & Inventory
  - Recoverable & Payables
  - Cheque Processing & Reconciliation
  - Pay Roll Accounting and Management of PF, ESI Returns & Retirement Benefits
  - With Holding Tax Management, Deduction & Returns
  - Statutory Compliances
- b. Data Entry at Client's Office
- c. Reconciliation of Data at Client's Place of Work
- d. Skilled & Unskilled Manpower support
- e. Credit Processing of Loan Files etc.



# OUR RANGE OF SERVICES

**Audit Assurance & Compliance, Corporate Advisory, IT Solutions, Business Process Outsourcing, Direct & Indirect Taxation, Project Management & Implementation etc. are as under:**

## **E. Direct & Indirect Tax Practice**

- a. Corporate and Individual Tax Planning & Consultancy under Direct Taxes – Income tax, Wealth-tax and Expenditure Tax.
- b. Corporate Tax Planning & Consultancy under Indirect Taxes – Goods and Service Tax
- c. Sales and Works Contract Tax Planning, Consultancy and Retainership package
- d. GST introduction, Implementation, Auditing and Refund facilitation
- e. Retainer ship Package for compliance of TDS Provisions under Income-tax Act.
- f. Representation before Assessing & Appellate Authorities.
- g. Representation before Assessing & Appellate Authorities for Raid Cases.
- h. Corporate Retainership Package for Tax returns filed for its employees at discounted rates and offering timely & online value added services with more efficient tax planning etc.
- i. Retainership Package for Transfer pricing documentation and vetting.

## **F. Company Law & Secretarial Practice**

- a. Incorporation of Companies / LLP
- b. Compliance to the Companies Act
- c. Representation before CLB
- d. Maintenance of Minute Books of BOD & AGM
- e. Search Reports on Charges for Banks / Lending Institutions
- f. Mergers & De-mergers through NCLT/RD

## **G. Project Management & Implementation Assignments**

Management & Implementation of Turnkey Projects is taken on Retainership basis to provide clients our value-added services coordinated with experts & professionals to meet the project objectives.

- a. Project Feasibility, Financial & Technical Feasibility Report and DPR preparation
- b. Financial Planning & Management
- c. Bank & Institutional Finance (Fund & Non-Fund based) including Financial Close
- d. SEBI Compliance
- e. Revival, Rehabilitation & Rescheduling Schemes for Sick/Marginal units
- f. Investment Planning & Consultancy
- g. Market Research, Brand development and acquisition
- h. Real Estate Developments & Management
- i. System Study of Insurance Policies taken and suggesting better planning for risk mitigation.
- j. Technical & Non-technical Manpower Selection & Recruitment.
- k. Manpower Training at different levels of Management



# AREAS OF PROFESSIONAL EXPERIENCE

<ul style="list-style-type: none"><li>• Public Private Partnership (PPP) Projects (for Power, Road, Metro Rail, Real Estate, Tourism &amp; Infrastructure sectors etc);</li></ul>	<ul style="list-style-type: none"><li>• Audit Assurance like Statutory, Internal, Tax, Special, Revenue/Billing and GST Audits etc.;</li></ul>
<ul style="list-style-type: none"><li>• Valuation, Transaction Advisory, Marketing, Financial Close, Monitoring and Transfer of SPV to the selected Bidder (complete Bid Process Management);</li></ul>	<ul style="list-style-type: none"><li>• Internal, Concurrent, Management, Franchise / Depot, Salary &amp; Wage and Special Audits including Inventory and Fixed Assets verifications;</li></ul>
<ul style="list-style-type: none"><li>• Project Financial, Legal &amp; Technical Consultancy Services Including DPR Preparation &amp; Feasibility</li></ul>	<ul style="list-style-type: none"><li>• Taxation (Direct &amp; Indirect Taxes including GST);</li></ul>
<ul style="list-style-type: none"><li>• Project Turnkey Management Consultancy (Conceptualization to Project Completion &amp; Inauguration);</li></ul>	<ul style="list-style-type: none"><li>• Corporate Advisory &amp; Consultancy and matters relating to Company Law;</li></ul>
<ul style="list-style-type: none"><li>• Study &amp; Analysis of Projects, Due Diligence, Financial Restructuring &amp; Funding;</li></ul>	<ul style="list-style-type: none"><li>• Manpower Training for Software, Accounting, Costing &amp; Budgeting etc.;</li></ul>
<ul style="list-style-type: none"><li>• Acquisition, Mergers and De-merger Schemes and their execution;</li></ul>	<ul style="list-style-type: none"><li>• Financial Planning, Management Accounting &amp; Business Process Outsourcing;</li></ul>
<ul style="list-style-type: none"><li>• Study Analysis of systems to provide IT Solutions (Hardware &amp; Software) including Implementation &amp; customization of Accounting, Costing and other softwares;</li></ul>	<ul style="list-style-type: none"><li>• FDI, FIPB and International Taxation Services;</li></ul>
<ul style="list-style-type: none"><li>• Banking &amp; Loan Syndication for Project Loans, Term Loans, Working Capital Loans and other Fund Based &amp; Non-Fund Based Limits including Rescheduling, periodical monitoring and Financial Close;</li></ul>	<ul style="list-style-type: none"><li>• Drafting of complete set of Bid Documents &amp; Contract Agreements, establishing Bid Process till the award of Bids, with the help of Legal &amp; Technical team, as per the requirements of the Assignment;</li></ul>
<ul style="list-style-type: none"><li>• Risk Assessment, Risk Mitigation including Insurance Advisory;</li></ul>	<ul style="list-style-type: none"><li>• Drafting System's Manual, Policy Documents, Contract &amp; Other Agreements, Rent Deeds, Board &amp; General Body Resolutions, Affidavits, Undertakings &amp; Bonds etc.;</li></ul>
<ul style="list-style-type: none"><li>• Process Cost Reviews, MIS, Variance Analysis and Cost Accounting Software Development &amp; Implementation and preparation of Manual including Training thereof;</li></ul>	<ul style="list-style-type: none"><li>• Procurement &amp; Financial Management services including Certification for Utilization of Funds for World Bank and other International Donor Agencies;</li></ul>

# TRANSACTION ADVISORY - PPP PROJECTS

<p><b>“COMMERCIAL LAND AT BANDRA, MUMBAI” (Transaction Advisory &amp; Marketing of project for Rail Land Development Authority, RLDA)</b> Project Value Rs. 8000 Crores plus (DBFOOT Project)</p>	<p><b>NHIDCL (Under MORTH):</b> Evaluation of EPC Bids and Empanelment of DPR &amp; Technical Consultants and Independent Engineers for projects under EPC/BOT ranging between 2 Crores to 200 Crores (completed 12-15 EPC Projects).</p>
<p><b>“OTHER COMMERCIAL LAND DEVELOPMENT PROJECTS” (Transaction Advisory &amp; Marketing of project for Rail Land Development Authority, RLDA)</b> 25 other projects at Kanpur, Jhansi, Barielly, Lucknow in Utter Pradesh, Raxaul in Bihar, Pallanthruthi island in Kerala Bikaner, Jaipur and Ajmer in Rajasthan, Vishakhapattanam and Nizamabad in Andhra Pradesh &amp; Telangana, Villupuram and Tambram in Chennai, Tamil Nadu, Siliguri in West Bengal and Aurangabad, Mahalaxmi and Bandra (East) in Mumbai, Maharashtra, Guwahati, Assam etc. project values ranging from Rs. 3 to 500 Crore.</p>	<p><b>PFC Consulting Ltd.</b> for Power Sector Reform Process, Financial Restructuring, Financial Consultants for Bid Process Management for Ultra Mega Power Projects and State owned Power projects. Involved in National level Bid Process Management - Financial evaluation and selection process for Power Projects: <b>Ultra-Mega Power Project (UMPP) Orissa</b> for Power Generation and Project Cost Rs. 25200 Crores plus (BOT Project) <b>Ultra-Mega Power Project (UMPP) Tamil Nadu</b> for Power Generation and Project Cost Rs. 24200 Crores plus (BOT Project) <b>WR Power Transmission Projects and</b> Project Cost Rs. 1600 Crores plus (BOOM Project). <b>WR &amp; NR Power Transmission Project;</b> Project Cost Rs. 2000 Crores plus (BOOM Project).</p>
<p><b>“CONVENTION CENTRE CUM HOTEL PROJECT” (RITES for UIT, Udaipur).</b> Project Cost Rs. 132 Crores plus (BOOT Project).</p>	<p><b>NHAI (Under MORTH):</b> Empanelment of Toll plaza bidders and projects under EPC/BOT/HAM and <b>“2/4/6 Lanning of Roads and Expressway &amp; Highways” Projects of NHAI for various States.</b> Projects are ranging between 400 Crores to 1400 Crores (BOT, HAM &amp; EPC Projects and Pre-qualification of Bidders) (completed 1 BOT, 1 HAM, 8 EPC, 1 Item Rate and 50 Toll Projects).</p>
<p><b>RITES:</b> Assignment involved Non-Fare Box Revenue assessment for Chennai (Phase-II) project and Transit Oriented Development (TOD) based on MoUD policy for such Value Capture Financing (VCF) for Kanpur, Agra and Gurgaon Metro Rail projects.</p>	<p><b>Study, analysis and Bid Process Management for Department of Town &amp; Planning, Government of Tamil Nadu:</b> The process involved study and analysis of four <b>Districts of Tamil Nadu for Street Light PPP project</b> of around Rs. 100 Crores and accordingly preparation of bid documents etc.</p>

# TRANSACTION ADVISORY - PPP PROJECTS

<p><b>MORT&amp;H:</b> Empanelment of EPC Contractors (RFAQ-2013 Part-I &amp; II) and also road projects in North Eastern States and <b>"2/4/6 Lanning of Roads &amp; Highways" Projects of MORTH for various States.</b> Projects are ranging between 400 Crores to 500 Crores (EPC Projects and Pre-qualification of Bidders) (completed 2 EPC Projects).</p>	<p><b>World Bank (NDMA Project):</b> Procurement and Financial Management System preparation, implementation, capacity building and training across nine States/UTs of India (Project cost of Rs. 5000 Crores around)</p>
<p><b>"INTER STATE BUS TERMINAL" (For Raipur Municipal Corporation).</b> Project Cost Rs. 40 Crores plus (BOOT Project).</p>	<p><b>"LUXURY RIVER CRUISE LINER" (For Far Horizon Tourism Projects (P) Ltd, Delhi).</b> Project Cost Rs. 25 Crores plus (BOOT Project).</p>
<p><b>"MULTIPLEX CUM CITY CENTRE" (For Raipur Development Authority),</b> Project Cost Rs. 255 Crores plus (BOOM Project).</p>	<p><b>"MULTIPLEX CUM CITY CENTRE" (For Korba Municipal Corporation),</b> Project Cost Rs. 30 Crores plus (BOOM Project).</p>
<p><b>"PARKING CUM COMMERCIAL" (For Raipur Municipal Corporation).</b> Project Cost Rs. 22 Crores plus (BOOM Project).</p>	<p><b>"PARKING CUM RECREATIONAL &amp; ENTERTAINMENT CENTRE" (For Korba Municipal Corporation).</b> Project Cost Rs. 12 Crores plus (BOOT Project).</p>
<p><b>"HOTEL CUM COMMERCIAL" (For Raipur Municipal Corporation).</b> Project Cost Rs. 55 Crores plus (BOOM Project).</p>	<p><b>"MULTIPLEX CUM CITY CENTRE" (For Rajgami Trust, Rajnandgaon).</b> Project Cost Rs. 30 Crores plus (BOOT Project).</p>
<p><b>"AMUSEMENT CUM WATER PARK INCLUDING HOTEL &amp; COMMERCIAL" (For Raipur Municipal Corporation).</b> Project Cost Rs. 296 Crores plus (BOOM Project).</p>	<p><b>"POLICY DOCUMENT FOR INSTITUTIONAL LAND ALLOTMENT" (For Naya Raipur Development Authority).</b></p>
<p><b>"PARKING CUM RECREATIONAL &amp; ENTERTAINMENT CENTRE" (For Raipur Municipal Corporation).</b> Project Cost Rs. 9 Crores plus (BOOT Project).</p>	<p><b>"GEMS &amp; JEWELLERY PARK" PROJECT (For Chhattisgarh Industrial Development Corporation).</b></p>

# SOME OF OUR PPP & MAJOR ASSIGNMENTS

#	Area of Experience (PPP – Financial, Legal, Technical & Marketing Consultants)	Years / No. of Projects – 104	Value of the Project(s) Approx. 88,500
	<b>In existence for 35 years, Since 1986</b> (Valuation, Financial Modelling, Transaction Advisory, Marketing, Financial Close & Monitoring of PPP Projects)		(Rs. In Crores)
1	<b>Real Estate Sector: Since 2003</b> a) Rail Land Development Authority (RLDA), Monetisation of Railway Land b) Raipur Development Authority (RDA), Multiplex cum Mall c) Raipur Municipal Corporation (RMC). Multiplex cum Mall d) Gems & Jewellery Park, by Chhattisgarh State Industrial Development Corporation Ltd. (CSIDC) e) Other similar projects for Municipal Corporations of Chhattisgarh State	<b>Since 2003</b> 33 Nos. 1 No. 1 No. 1 No. 3 Nos.	<b>Approx. 7,500</b> 4 – 4500 350 200 500 50 – 150
2	<b>Infrastructure Sector (Rail, Metro, Road, Air, Shipping, Tourism &amp; Disaster Management): Since 2005</b> a) Road & Highways (for NHAI, MORTH & NHIDCL) on BOT, HAM, EPC & Toll b) Railway Station Development (RITES), Monetisation of Commercial Land c) Inter-State Bus Terminal (RMC) d) Metro Projects (RITES), Non-Fare Box Revenue Assessment along with TOD e) River Cruise Liner ( <b>MAHABAAHU</b> – JV of FHTPPL & ATDC) f) Amusement cum Water Park (RMC & RDA) g) Entertainment & Recreation Centre (RMC, KMC & RMC) h) Parking cum Commercial (RMC) i) Disaster Management for Seismic Zones (in nine Hilly States) for World Bank / NDMA j) Navi Mumbai Transit Oriented Development (IRCON), CBD Belapur & Juhi etc. k) Policy Document for Institutional Land Allotment (NRDA)	<b>Since 1995</b> 32 Nos. 8 Nos. 1 No. 4 Nos. 1 No. 2 Nos. 3 Nos. 1 No.	<b>Approx. 28,500</b> 2 – 1400 100 – 700 35 1000 – 3000 25 300 – 500 20 – 50 40 5000
3	<b>Power Sector (Generation, Transmission, Distribution &amp; Regulatory): Since 1986</b> a) Power Generation (UMPP – Domestic & Imported Coal base) b) Power Transmission (WR & WRNR) for PFCCCL c) Distribution (Conversion of Street Lights into LED) for TNEB d) Unbundling of Meghalaya State Electricity Board for PFCCCL e) Regulatory Assignments for DERC & MPERC f) Various others Assignments for NTPC, PGCIL, SJVNL, UHBVNL, HVPNL, CSEB, PSEB, BCPP etc.	<b>Since 1986</b> 2 Nos. 2 Nos. 1 No. 1 No. 4 Nos. 8 Nos.	<b>Approx. 53,000</b> 24000 – 25000 1600 – 2000 100



# POWER SECTOR ASSIGNMENTS SINCE 1986

<b>Statutory, Internal, Stock, Regulatory, Subsidy, Capitalization &amp; Transaction Advisory etc.</b>	
<ul style="list-style-type: none"><li>• DERC Regulatory Audit of TPDDL and Subsidy Audits for 2016-17 to 2018-19</li></ul>	<ul style="list-style-type: none"><li>• Power Grid Corporation Ltd. Internal Audit for 2004-05 to 2005-06 and 2007-08</li></ul>
<ul style="list-style-type: none"><li>• NTPC Ltd. Internal Audits of HO, Gas &amp; Coal based Plants, Southern Region HQ, Custom Clearance House etc. for 1996-97 to 1998-99, 2010-11 to 2012-13, and 2017-18 to 2019-20</li></ul>	<ul style="list-style-type: none"><li>• Satluj Jal Vidyut Nigam Ltd. Statutory Audit for 2002-03 to 2004-05, Capitalization of around 8-10000 Crores and their first Tariff filing</li></ul>
<ul style="list-style-type: none"><li>• Haryana Vidyut Prasaran Nigam Ltd. Statutory Audit for 2012-13 to 2014-15</li></ul>	<ul style="list-style-type: none"><li>• Chhattisgarh State Electricity Board Stock Verification 2003-04</li></ul>
<ul style="list-style-type: none"><li>• PFC Consulting Ltd. Financial Consultants - Transaction Advisor for 2 Transmission 2009-10 to 2010-11 and 2 Ultra Mega Power Projects (UMPP) 2012-13 to 2014-15</li></ul>	<ul style="list-style-type: none"><li>• PFC Consulting Ltd. Unbundling of the Meghalaya State Electricity Board in 2002-04</li></ul>
<ul style="list-style-type: none"><li>• Punjab State Electricity Board Formation of SPV Companies 2007-08</li></ul>	<ul style="list-style-type: none"><li>• Uttar Haryana Bijli Vitaran Nigam Ltd. Statutory Audit for 1999-2000 to 2001-02</li></ul>
<ul style="list-style-type: none"><li>• MP Electricity Regulatory Commission Study &amp; Investigation of Employees Expenses 2006-07</li></ul>	<ul style="list-style-type: none"><li>• BALCO Captive Power Plant Capitalization of Fixed Assets 1985-86</li></ul>
<ul style="list-style-type: none"><li>• Utility Powertech Corp. Ltd. (A JV of NTPC &amp; Reliance) Internal Audit 2004-05 to 2006-07</li></ul>	





# OUR POWER SECTOR EXPOSURE

<p><b>Year:</b> 2017-18, 2018-19 &amp; 2019-20  <b>Work Handled:</b> Internal Audit  <b>Unit:</b> NTPC Ltd., Faridabad Unit, NTPC Ltd., Dadri Unit &amp; NTPC Ltd., HO</p>	<p><b>Year:</b> 2007-08  <b>Work Handled:</b> Internal Audit  <b>Unit:</b> Power Grid Corp. Ltd., UP</p>	<p><b>Year:</b> 2004-05  <b>Work Handled:</b> Internal Audit  <b>Unit:</b> Utility Powertech Corp. Ltd.</p>	<p><b>Year:</b> 1999-2000 to 2001-2002  <b>Work Handled:</b> Statutory Audit  <b>Unit:</b> Uttar Haryana Bijli Vitran Nigam Ltd. (UHBVNL) Panchkula along with framing of 1st Balance Sheet after the Company was de-merged from the main Company which was formed by converting HSEB.</p>
<p><b>Year:</b> 2016-17, 2017-18 and 18-19  <b>Work Handled:</b> Consultancy for checking of ARR True-up for FY 2016-17 for Tata Power (TPDDL) and Power subsidy for JJ Clusters FY 2017-18 for all DISCOMs  <b>Unit:</b> Delhi Electricity Regulatory Commission (DERC)</p>	<p><b>Year:</b> 2007-08  <b>Work Handled:</b> Formation of SPV Companies  <b>Unit:</b> Punjab State Electricity Board, Patiala</p>	<p><b>Year:</b> 2004-05  <b>Work Handled:</b> Internal Audit  <b>Unit:</b> Power Grid Corporation Ltd., J&amp;K</p>	
<p><b>Year:</b> 2012-13, 13-14 &amp; 14-15  <b>Work Handled:</b> Statutory Audit  <b>Unit:</b> Haryana Vidyut Prasaran Nigam Ltd. (HVPNL), Panchkula (Haryana)</p>	<p><b>Year:</b> 2006-07  <b>Work Handled:</b> Internal Audit  <b>Unit:</b> Utility Powertech Corp. Ltd. (A JV of Reliance with NTPC)</p>	<p><b>Year:</b> 2003-04  <b>Work Handled:</b> Stores Verification  <b>Unit:</b> Chhattisgarh State Electricity Board, Raipur &amp; Bilai (Stores)</p>	<p><b>Year:</b> 1998-99  <b>Work Handled:</b> Internal Audit  <b>Unit:</b> NTPC: Dadri Power Plant (A Coal &amp; Gas based plant), U.P.</p>
<p><b>Year:</b> 2012-13, 2013-14 &amp; 2014-15  <b>Work Handled:</b> Financial Consultants - Transaction Advisory  <b>Unit:</b> PFC Consulting Ltd., Power Generation – Ultra Mega Power Project (4000 MW) in Orissa &amp; Tamil Nadu</p>	<p><b>Year:</b> 2006-07  <b>Work Handled:</b> Study &amp; Investigation of Employees Expenses and Preparation of Software Module.  <b>Unit:</b> M.P. Electricity Regulatory Commission</p>	<p><b>Year:</b> 2002-2003, 2003-04 &amp; 2004-05  <b>Work Handled:</b> Statutory Audit  <b>Unit:</b> Satluj Jal Vidyut Nigam Ltd. (formerly known as Naptha Jhakari Power Corporation), Shimla. During the assignment, we also handled Capitalisation of Assets and 1<sup>st</sup> Year of operations &amp; Revenue Generation along with required accounting policies formation etc. <b>Tariff Fixation documentation</b> was also part of assignment.</p>	<p><b>Year:</b> 1997-98  <b>Work Handled:</b> Internal Audit  <b>Unit:</b> Southern Region Head Quarters (SRHQ), Hyderabad</p>
<p><b>Year:</b> 2010-11, 11-12 &amp; 12-13  <b>Work Handled:</b> Internal Audit  <b>Unit:</b> NTPC LTD., Unchahar Unit, UP, Seepat, Chhattisgarh and Rihand Unit, UP</p>	<p><b>Year:</b> 2005-06  <b>Work Handled:</b> Internal Audit  <b>Unit:</b> Utility Powertech Corp. Ltd.</p>	<p><b>Year:</b> 2001-2002  <b>Work Handled:</b> Inventory &amp; Fixed Assets Audit  <b>Unit:</b> Power Grid Corp. Ltd., Kolkata</p>	<p><b>Year:</b> 1996-97  <b>Work Handled:</b> Internal Audit  <b>Unit:</b> NTPC: Tamil Nadu C/C House</p>
<p><b>Year:</b> 2009-10 &amp; 2010-11 (Completed)  <b>Work Handled:</b> Financial Consultants - Transaction Advisory  <b>Unit:</b> PFC Consulting Ltd., Transmission Line SPVs for “WR&amp;NR” &amp; “WR”</p>	<p><b>Year:</b> 2005-06  <b>Work Handled:</b> Internal Audit  <b>Unit:</b> Power Grid Corporation Ltd., NR-I</p>	<p><b>Year:</b> 2001-2002  <b>Work Handled:</b> Inventory &amp; Fixed Assets Audit  <b>Unit:</b> Power Grid Corp. Ltd., Kolkata</p>	<p><b>Year:</b> 1984-86  <b>Work Handled:</b> Capitalization  <b>Unit:</b> Balco Captive Power Plant (BCPP) Korba, MP</p>

# OUR PUBLIC SECTOR UNDERTAKINGS EXPERIENCE

STATUTORY AUDIT	
Name of Organisation	Area of Business
All India Handloom Fabrics Co-op. Marketing Federation Ltd., New Delhi	Handloom Fabric
Chandigarh Industrial & Tourism Development Corp. Ltd., (CITDCO), Chandigarh	Hotel & Hospitality
Food Corporation of India Ltd., Regional Office, (FCI), Punjab, Chandigarh	Food Grains
Haryana State Electronics Development Corpn. Ltd. (HATRON), Chandigarh	Electronics, Software & Computer Education
Haryana Vidyut Prasaran Nigam Ltd. (HVPNL), Panchkula	Power Transmission
Haryana Warehousing Corporation. Ltd., (HWC), Panchkula	Warehousing
Nathpa Jhakri Power Corporation Ltd. (NJPC/SJVNL), Shimla	Power Generation
Punjab Agro Food Grains Ltd. (PFGL), Chandigarh	Food Grains
Punjab State Forest Corporation Ltd. (PSFC), Chandigarh	Forestry
Punjab State Industrial Development Corporations Ltd. (PSIDC), Chandigarh	Industrial Financing
Uttar Haryana Bijli Vitran Nigam Ltd., Panchkula (UHBVNL), Panchkula	Distribution of power
Haryana State Industrial Development Corporation Ltd.. (HSIDC), Panchkula	Industrial Development
J & K Bank, Mohali	Banking

# OUR PUBLIC SECTOR UNDERTAKINGS EXPERIENCE

INTERNAL & MANAGEMENT AUDIT			
Name of Organisation	Area of Business	Name of Organisation	Area of Business
Container Corporation of India Ltd., Northern Region, Delhi	Containers Movement	National Fertilizers Ltd., New Delhi. (NFL)	Fertilizers
Cement Corporation of India Ltd. (CCI) Northern Region, Delhi	Cement	National Projects Construction Corporation Ltd., Delhi (NPCC)	Construction
Chhattisgarh State Electricity Board, (CSEB) Raipur	Power Generation	National Thermal Power Corporation Ltd. (NTPC)	Power Generation
Chhattisgarh Industrial Development Corporation, (CSIDC) Raipur	Infrastructure	Northern Coalfields Ltd., (NCL), Singroli (M.P.)	Coal
Coal India Limited, Calcutta (CIL) Unit SECL, HQ at Bilaspur	Coal	Northern India Textile Research Association	Textile Autonomous Body
Delhi Electricity Regulatory Commission, (DERC), Delhi	Regulatory & Subsidy Audit	PFC Consulting Ltd., New Delhi	Power Sector Consultancy
Delhi Tourism and Transportation Dev. Corpn. Ltd.,(DTTDC), Delhi	Tourism, Transport & IMFL	Power Grid Corporation of India Ltd.	Power Transmission
Delhi State Industrial & Infrastructure Development Corporation Ltd., (DSIIDC) Delhi	Industrial Infrastructure	Punjab State Industries Export Corporation, Delhi (PHULKARI)	Handicrafts
Haryana Agro Industries Corporation Ltd., Chandigarh	Food Grains	Punjab State Warehousing Corporation, Chandigarh	Warehousing
Haryana State Industrial & Infrastructure Development Corporation Ltd., (HSIIDC) Panchkula	Industrial Infrastructure	Powerloom Service Centres (Textile Ministry Undertaking)	Textile
Haryana Transport Corporation Ltd., Chandigarh	Transport	Raipur Development Authority	City Commercial & Residential Development
Haryana State Electronics Development Corporation Ltd. (HATRON)	Electronics & Computer Education	RITES Ltd., New Delhi	Railway Technical Services
Hindustan Insecticides Ltd., Mumbai (HIL), Delhi	Insecticides	Raipur Municipal Corporation	Urban Local Body
IRCON International Ltd., New Delhi. (IRCON)	Rail, Railway Stations, ROB	Steel Authority of India Ltd., (SAIL), Satna (M.P.)	Steel & Mining
Indian Tourism Development Corporation Ltd., Delhi(ITDC)	Tourism & Hotel	South Eastern Coalfields Ltd., Bilaspur, MP (SECL)	Coal
MARKFED, Chandigarh	Food Grain	Baharat Aluminium Company Ltd. Delhi (BALCO)	Aluminium
MMTC Ltd., Mumbai	Mineral	Maruti Udyog Ltd. Delhi (MUL)	Automobiles-Cars

# OUR BANKING & INSURANCE SECTOR EXPERIENCE

STATUTORY AUDITS SINCE 1989	CONCURRENT AUDITS SINCE 1998		STOCK AUDITS	
Bank of Baroda	Punjab National Bank	Punjab & Sind Bank	Canara Bank	
Punjab National Bank	Allahabad Bank	PNB Housing Finance Ltd.	Central Bank of India	
State Bank of India	Bank of Baroda	Bank of India	Punjab & Sind Bank	
Oriental Bank of Commerce	Oriental Bank of Commerce	Central Bank of India	<b>FOREX AUDITS</b>	
J & K Bank	Union Bank of India	Canara Bank	Punjab & Sind Bank	FCNR, Head Office, Foreign Exchange Reconciliation
The Barielly Cooperative Bank Limited	<b>INSPECTIONS SINCE 1998</b>		Punjab National Bank	International Banking Bank Head Office, Foreign Exchange
The Nainital Bank Ltd.	Oriental Bank of Commerce		Canara Bank	Overseas Branch
State Bank of Bikaner & Jaipur	Ramgarhia Cooperative Bank Ltd.		<b>MISCELLANEOUS</b>	
Ramgarhia Cooperative Bank Ltd.	Punjab National Bank		Standard Chartered Bank	Assignment involved analysis of various Loan Applications
Kurmanchal Nagar Sahkari Bank Ltd.	<b>INCOME &amp; EXPENDITURE SINCE 1989</b>		Delhi Finance Corporation	Search of ROC records and creation of charge for Loans
Vijaya Bank Ltd.	Punjab National Bank	Indian Overseas Bank		
The New India Assurance Co. Ltd.	Punjab & Sind Bank			
The National Insurance Co. Ltd.				
The United India Insurance Co. Ltd.				

# OUR OTHER CLIENTS & SECTORS EXPOSURE

PRIVATE SECTOR COMPANIES & FIRMS			
Name of Organisation	Area of Business	Name of Organisation	Area of Business
Air Tel - Bhartiya Telecom Limited	Cellular Services	Kedia Castle Delleon Industries Ltd.	Distillery
Archana Airways Ltd., New Delhi. (AAL)	Scheduled Airlines	Kedia Distilleries Ltd.	Distillery
Apollo Hospital Ltd., Sarita Vihar, New Delhi	Hospital	KR Equipment (P) Ltd.	Indl. Washing Machines
A+E Constructions (P) Ltd., New Delhi	Building Construction	Margra Industries Ltd.	Marble & Granites
Adarsh Traders	Hotel	Messina Beej (P) Ltd.	Seeds Manufacturing
Bhartiya Vehicles & Engg. Co. Ltd., Shahibabad	Fire Tenders	Odyssey Management Services (P) Ltd.	Housekeeping & Pantry
Capsugel India Ltd., Chandigarh	Capsule manufacturer	Punj Llyod (P) Ltd., Gwalior	Construction
Cine Sales Corporation	Cinema Equipments	Runolini Leathers Ltd.	Leather Garments
Cine Sales Mfg. (P) Ltd.	Film Projectors	Span Securities Limited, New Delhi	Shares & Securities
Classic Buildcon (P) Ltd.	Building Construction	Septech Consultants (P) Ltd.	Plant & Pollution control
Colt International (P) Ltd., New Delhi	Mfg. of Dies & Molds	Septech Foods (P) Ltd.	Food Manufacturing
Delhi Cold Storage (P) Ltd., Delhi	Cold StorageCold Storage	Shree Industries Limited, Delhi & Ahmedabad	Paper Manufacturing
Diamond Comics Private Limited, Delhi	Children Comics	Stacks Agencies (P) Ltd., Delhi	Trading of Thermocol
HCL Perot System (P) Ltd.	Information Technology	Shree Acids & Chemicals Ltd., Delhi & Gajraulla	Chemicals Manufacturing
HCL Info System Ltd.	Information Technology	Thermoshape Industries	Thermocol Manufacturers
Inscape Design India (P) Ltd.	Turnkey & Architecture	Yamu Industries Ltd., Noida	Pan & Panmasala
Interics Design Consultant	Architecture	Yogesh & Co.	Linen

# OUR OTHER CLIENTS & SECTORS EXPOSURE

MULTINATIONAL COMPANIES		Shree Badrinath CGHS Ltd., Delhi	Group Housing
Bose Corporation India (p) Ltd. New Delhi	Audio Systems	The Ishwar CGHS Ltd., Delhi	Group Housing
Daewoo Motors Limited	Car Manufacturers	NGO/SOCIAL SECTOR	
Hero Honda Motors Ltd., New Delhi	Automobiles-Motorcycles	Aimo Industrial Foundation Society	Computer Hardware & Software
Maruti Udyog Ltd., Gurgaon	Automobiles - Cars	Apollo Educational & Research Foundation	Education & Research Foundation
Standard Chartered Bank, Delhi	Banking Operations	BCCI Welfare Society, New Delhi	Journalist & Writers
Honda Siel Power Products Ltd., Rudrapur	Generator Manufacturers	Centre for Social Research, New Delhi	Social development
COOPERATIVE SOCIETIES		Institute of Chartered Accountants of India, New Delhi	Autonomous Body of CA Members
All India Handloom Fabrics Co-op Market Society Ltd., Delhi	Handloom	J.D. Dawar Educational Society	Education
Bharat Sarkar Mudralaya Thrift & Credit Society Ltd., Delhi	Thrift & Credit	Jagriti Manch	Social & Charitable
Civil Supplies CGHS Ltd., Delhi	Group Housing	Lajrani Memorial Charitable Trust	Medical Aid & Camps
Ekata Cooperative Group Housing Society Ltd., Delhi	Group Housing	Ma Rudreswari Mandir Trust, Raipur	Temple & Eye Camps
IGNOU Cooperative Thrift & Credit Society Ltd., New Delhi	Thrift & Credit	Motion Pictures Association, Delhi	Film Distributors & Exhibitors
Indian Farmers Fertilizers Coop. Ltd., New Delhi. (IFFCO)	Fertilizers	Naval Kishore Bhartiya Smarak Nidhi	Social & Charitable
Janki Cooperative Group Housing Society Ltd., Delhi	Group Housing	Neuro Aid Foundation	Help of Neuro Patients
Krishak Bhartiya Coop. Ltd., (KRIBHCO)	Fertilizers	Pratibha Pandey	Wild Life Projects
Manzil Cooperative Group Housing Society Ltd., Delhi	Group Housing	Vishwa Bhartiya Samaj Sewa Trust	Social & Charitable
National Agricultural Cooperative Marketing Fedration Of India Ltd. (NAFED)	Agri. & Forest		

# OUR OTHER CLIENTS & SECTORS EXPOSURE

INFORMATION TECHNOLOGY SOLUTIONS CLIENTELE	PROJECT IMPLEMENTATION / DUE DILIGENCE CLIENTELE
Apollo Hospitals, Delhi	Bose Corporation (USA)
Bose Corporation India (P) Ltd.	Container Corporation of India Ltd.
Computer Point India Ltd., Delhi	Daewoo Motors Limited
Central Warehousing Corporation, Delhi	Maruti Udyog Limited
Delhi Finance Corporation, Delhi	Yamu Industries Limited
Gulab Singh & Sons, Delhi	Indraprastha Apollo Hospitals Limited
Holy Faith International (P) Ltd., Delhi	Indus Portfolio (India) (P) Ltd.
ITDC, (Ashoka Tours & Travels), Delhi	Messina Agro International Private Limited
May First Corporation, Delhi	Malhotra Healthcare & Diagnostics Private Limited
MBD Books, Delhi, Calcutta, Bangalore, Patna, Bhopal & Nagpur	Span Securities Limited
Messina Beej (P) Ltd., Samastipur	Runolini Leathers Limited
Neset Holdings (P) Ltd., Delhi	Septech Foods Private Limited
Raipur Development Authority, Raipur	<b>BUSINESS PROCESS OUTSOURCING CLIENTELE</b>
Septech Foods (P) Ltd., Delhi	Air Tel – Bharti Telecom Ltd.
Swastik Medical Centre, Delhi	Apollo Hospital Limited
Thermoshape Industries Delhi	Delhi Finance Corporation Ltd.
V.N. International, Delhi	Hitkari Industries Ltd.
Yamu Industries Ltd., Delhi	Schenck Avery Ltd.
	Standard Chartered Bank

# OUR OTHER CLIENTS & SECTORS EXPOSURE

NAME OF SECTOR	SECTORWISE COMPANIES / CLIENTS
Hospitality, Hotels & Food Industry	ITDC, DTTDC, CITDCO, Far Horizon Tours (P) Ltd., Far Horizon Tourism Projects (P) Ltd., Haryana Tourism, Yamu Industries Ltd., Septech Foods (P) Ltd. Etc.
Container Freight Station (CFS), Warehousing, Cold Storages	Container Corporation, Central Warehousing Corporation, Haryana State Warehousing Corporation, Punjab State Warehousing Corporation, Continental Warehousing Corporation Limited, Gateway Rail Freight Ltd., Delhi Cold Storage (P) Ltd., etc.
Health, Health Care & Pharma	Indraprastha Apollo Hospitals Ltd., Malhotra Healthcare & Diagnostics Centre (P) Ltd., East Medical Centre (P) Ltd. Etc.
Road & Highways, Metro Rail, Railway Station Development & Infrastructure	National Highway Authority of India, MoRTH, National Highway Infrastructure Development Corporation Ltd., IRCON Ltd., RITES Ltd. (Chennai, Kanpur, Agra & Gurugram Metros & 8 Station Development), Raipur Development Authority, Naya Raipur Development Authority, Raipur Municipal Corporation, Chhattisgarh Industrial Development Corporation, National Project Construction Corporation, Punj Loyd Limited Etc.
Agriculture, Seed and Forest	H.P. State Forest Corp. Ltd., Punjab State Forest Corp. Ltd., Messina Beej (P) Ltd., Food Corporation India, Punjab Foodgrains Ltd. Etc.
Power (Generation, Transmission, Distribution and Regulatory Commissions)	NTPC Ltd., Power Grid Corporation India Ltd., Satluj Jal Vidyut Nigam Ltd., Uttar Haryana Bijli Vidyut Nigam Ltd., Haryana Vidyut Prasaran Nigam Ltd., PFC Consulting Ltd., PFC Ltd., Chhattisgarh State Electricity Board, MP State Electricity Regulatory Commission, Delhi Electricity Regulatory Commission, Meghalaya State Electricity Board, PSEB, JSEB, Balco Captive Power Plant, Utility Powertech Ltd. Etc.
Automobile and Engineering	Maruti Udyog Ltd., DD Motors Ltd., Daewoo Motors, The Chhattisgarh Autocares, K.R. Equipments (P) Ltd., Hero Honda Motors Ltd., Honda Siel Power Products Ltd., Bhartiya Vehicles & Engineering Co. Ltd., Etc.
Steel, Aluminium & Cement, Coal & Mining	SAIL, BALCO, Jindal Steel & Power Ltd., Cement Corporation of India Ltd., Coal India Ltd., South Eastern Corporation Ltd., Northern Coalfields Ltd. Etc.
Amusement & Family Entertainment, Audio & Cine Products and Telecommunications	International Amusements Ltd., Bose Corporation (India) (P) Ltd., Cine Sales Corporation, Cine Sales Mfg. (P) Ltd., Power Grid Corporation India Ltd., Airtel Ltd. Etc.
Transport	Archana Airways Ltd., Haryana Road Transport Corp. Ltd., Metro Rail Etc.
World Bank, Banking and Financial Institutions	World Bank (Procurement Process Review Audit), Procurement and Financial Management System development, Capacity Building & Training etc.  SBI, PNB, OBC, SBBJ, UBI, BOB, BOI, IOB, Allahabad Bank, Syndicate Bank, Standard Chartered Bank, Canara Bank, CBI, Delhi Finance Corporation, PNB Housing Finance Ltd. Etc.
Insurance	The New India Assurance Co. Ltd., The United India Insurance Co. Ltd., Oriental Insurance Co. Ltd. IFFCO Tokio General Insurance Co. Ltd. Etc.
Manufacturing & Trading	Colt International (P) Ltd. Messina Beej (P) Ltd., Septech Foods (P) Ltd., Shree Industries Ltd., Shri Acids & Chemicals Ltd., Hitkari Industrial Ltd., Bhartiya Vehicles & Engineering Co. Ltd., K.R. Equipments (P) Ltd., Yamu Industries Ltd., Margara Granites (P) Ltd., Etc.
Service Industries, Share broking & Architects	Odyssey Management Services (P) Ltd., Hero Corporate Services Ltd., Nexus Overseas (P) Ltd., Perfect Techniques (P) Ltd., Ge Capital Service, Span Securities (P) Ltd., A+E Designs (P) Ltd., A+E Constructions (P) Ltd., Etc.
Fertilizers and Chemicals	IFFCO, KRIBHCO, NFL, Hindustan Insecticides Ltd., Hindustan Fertilizer Corporation Ltd. Etc.
Construction and Real Estate	Competent Construction (P) Ltd., IRCON Ltd., Punj Lyod Ltd., Rail Land Development Authority, Raipur Development Authority, Raipur Municipal Corporation, Korba Municipal Corporation, Rajgami Trust Rajnandgaon etc.





**Thanks a Lot**

## **A D R O I T & C O**

(Formerly known as PDMAG & CO.)

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